# Think Beyond





# Woolpert at a Glance



#### We Cover the State



6 locations across Texas

Founded in Dayton in 1911

#### We Cover the World



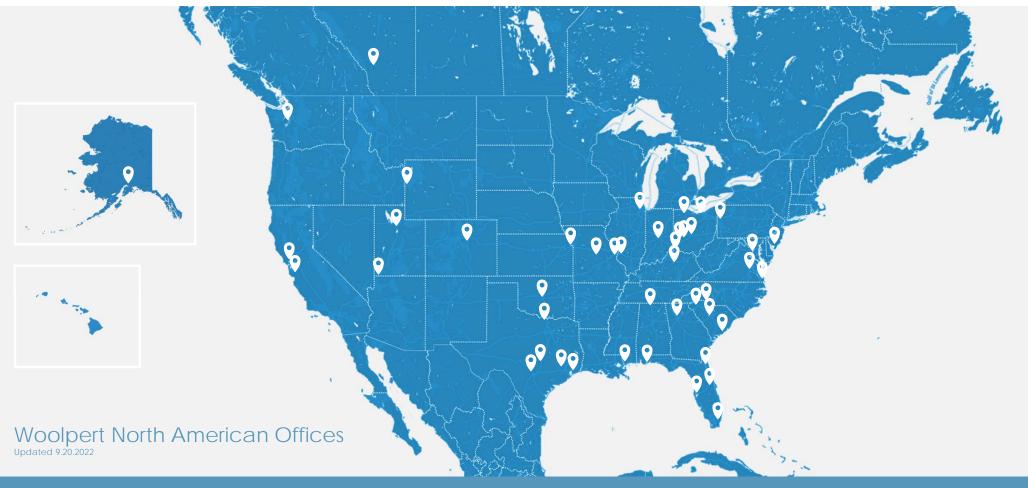
60+ offices worldwide

Including Australia, Canada, Malaysia, New Zealand, Singapore, South Africa, UAE

#### We Have the Experts



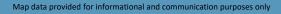
1,900+
global employees



Athens, AL Atlanta, GA Austin, TX Bay St. Louis, MS Charlotte, NC Chicago, II Cincinnati, OH Cleveland, OH Columbia, SC Columbus, OH Cypress, TX Dayton, OH Denver, CO
Egg Harbor Township, NJ
Fairfax, VA
Fairview Heights, IL
Fort Worth, TX
Greenville, SC

Houston, TX Indianapolis, IN Jackson Hole, WY Jacksonville, FL Jefferson City, MO Kansas City, MO La Porte, TX Lexington, KY Miami, FL N. Charleston, SC Oklahoma City, OK Orlando, FL Pensacola, FL Pittsburgh, PA Portland, OR Port Orchard, WA Provo, UT Richmond, VA

Salt Lake City, UT San Antonio, TX San Jose, CA San Rafael, CA Springfield, OH St. George, UT St. Louis, MO St. Petersburg, FL Toledo, OH Virginia Beach, VA Wasilla, AK Calgary, Canada



# Strategic Consulting Services







- Trimble Partner
- Cityworks Platinum Partner
- Esri Gold Partner
- Cityworks Partner 25+ years 2nd Partner
- 400+ Cityworks Implementations
- 30+ Cityworks PLL Implementations
- 40+ Treatment Plant Implementations
- Trimble e-Builder Silver Partner

The Cityworks–Woolpert business partner relationship spans 25 years, during which time Woolpert has established themselves as our most accomplished business partner. Woolpert's Cityworks implementation professionals consistently perform at a high level in the implementation and support of our products.

Mr. Brian L. Haslam Founder and former President – Cityworks



# Strategic Consulting Services







- Software Implementation
- Solutions Architecture
- Business Process/Workflow Development
- IAM/ISO 55000 Based Asset Management Consulting
- Integrations Development
- GIS Development and Consulting
- Reporting and Data Analytics Consulting
- Configuration and Upgrade Support

We had momentum from the beginning.
Woolpert's confidence and visionary aspect of
what they were trying to do really stood out.

Jerry Philpot
Manager, IT and Technical Support Systems –
City of Augusta, Georgia



Digital

# Trimble connects between the digital and physical worlds

Asset Lifecycle Management

**Physical** 



An Asset Lifecycle Management (ALM) Solution

Software for Enterprise Asset Management (EAM) and Digital Project Delivery (DPD) and



#### **Common Data Environment**

Our platform connects these technologies & workflows together via a Common Data Environment (CDE)













#### Stewarding Investments

Risk Management, State Investment Program (STIP), Capital Improvement Program (CIP), Operations & Maintenance (O&M), Safety, Sustainability, and Job Creation

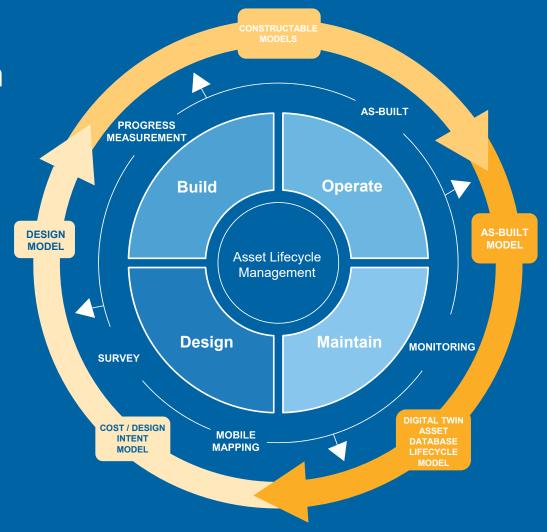




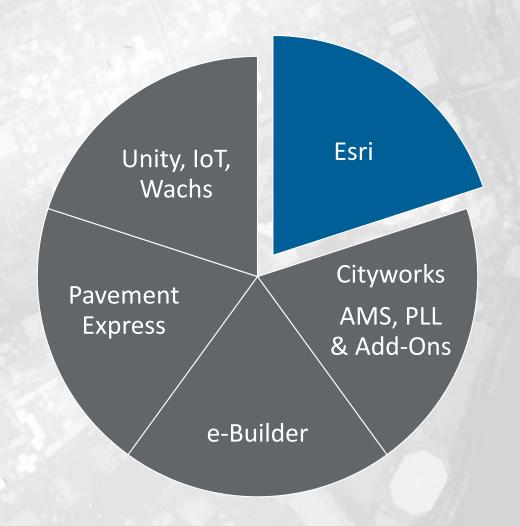
## Trimble's Asset Platform

- Connects <u>systems of record</u> from design through operations by being <u>open and interoperable</u>
- From the start, every asset gets a digital id
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# CITYWORKS | FIELD MAPS







Revolutionary location tracking technology

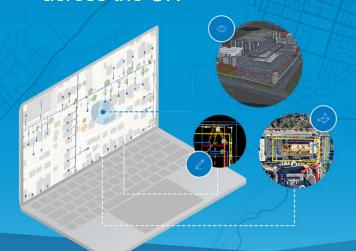
World class tasking and work management

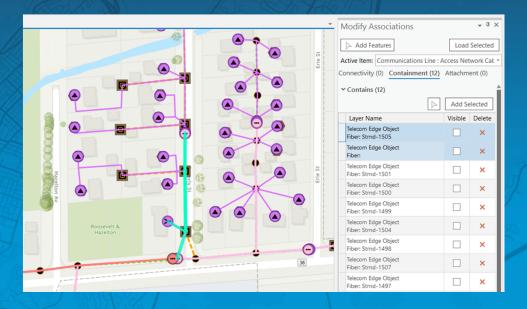
State of the art navigation capabilities



# CITYWORKS | UTILITY NETWORK

Utility Network Support in Cityworks
 Enhancements to support querying and asset searches across the UN

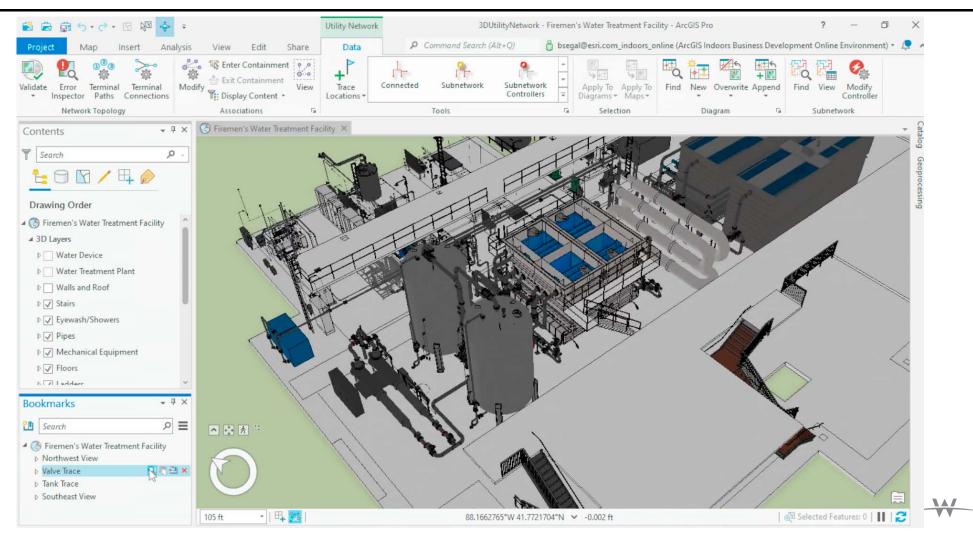




- Cityworks *live* with Utility Network at San Juan Water District
  - Water distribution
  - Water treatment

#### 3D Plants





# 3D Plants



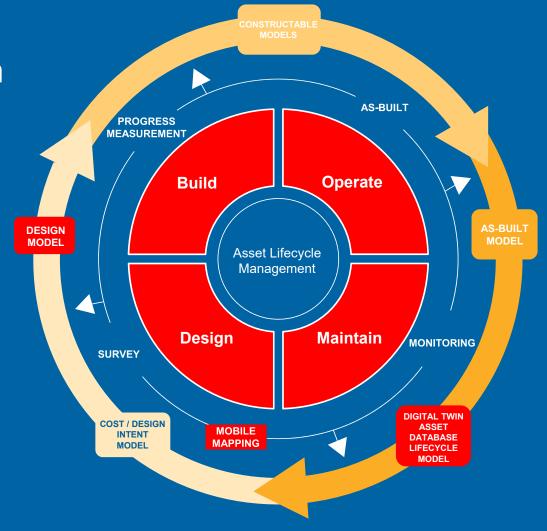
Firemen's Water Treatment Facility ③ New Scene ♥ ■ Benjamin ♥ Filter to Waste Valve 2 Asset ID: 185102 \$ Asset Type: MOV Asset Description: Filter to Waste Valve -0-Installation Date: 06/09/2020 Treatment Process: 05 - Water 1 Biofiltration 40 ⊕ zоом то



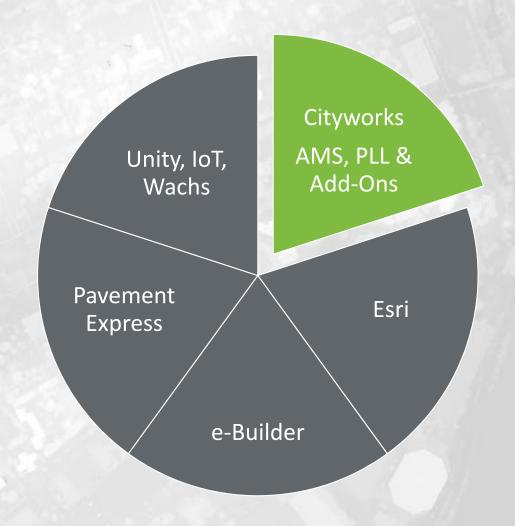
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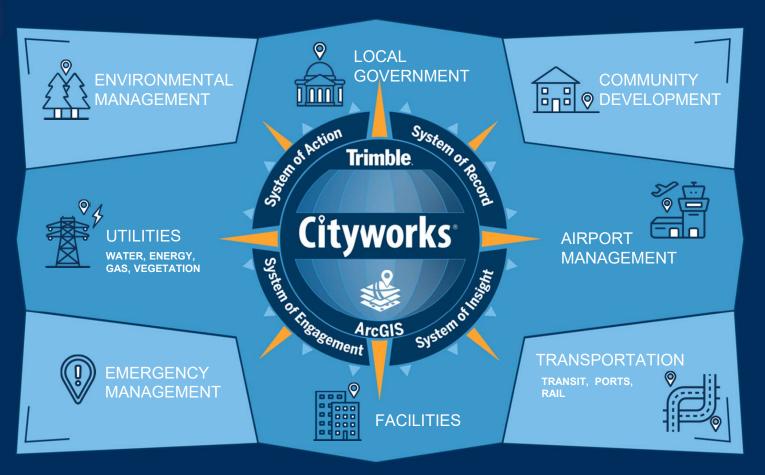




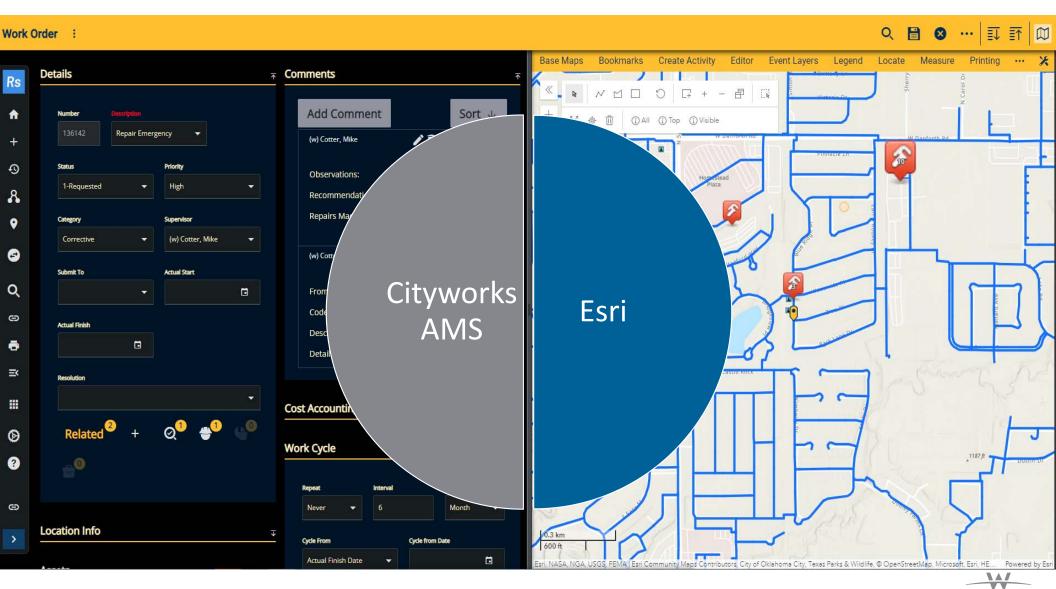


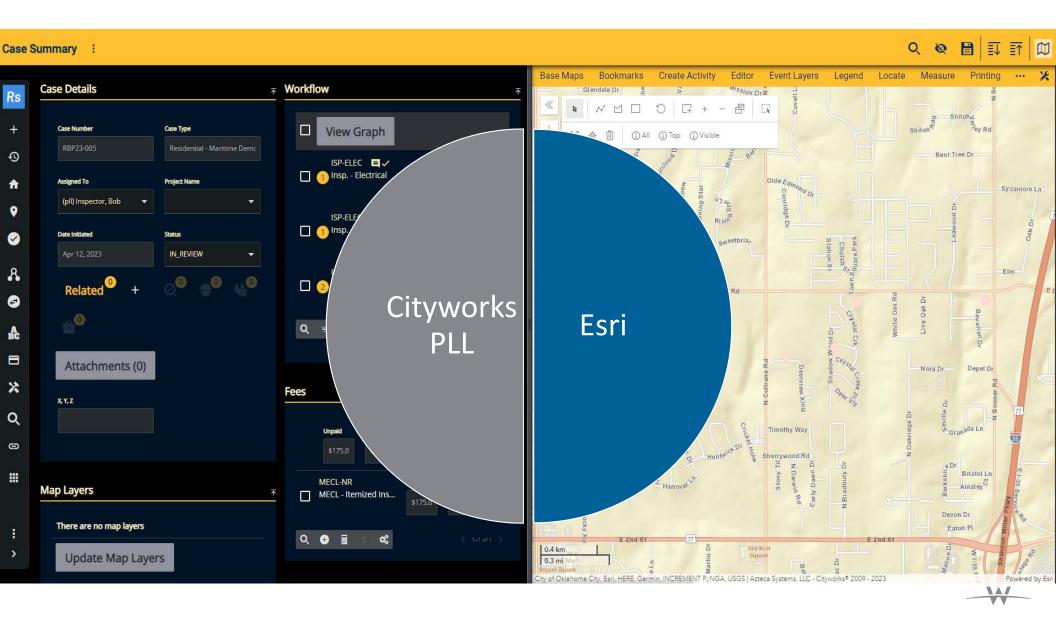


Cityworks platform enables customers to deliver on the promise of creating a smarter and more resilient, sustainable, and safe community.









#### Cityworks + ArcGIS: The Web-GIS Platform with Endless Possibilities





**Cityworks AMS** 



**Cityworks PLL** 



Respond



Mobile Native App



Storeroom



**Analytics** 



Public Access (PLL)



**Operational Insights** 



Workload



**Performance Budgeting** 



**Pavement Management** 

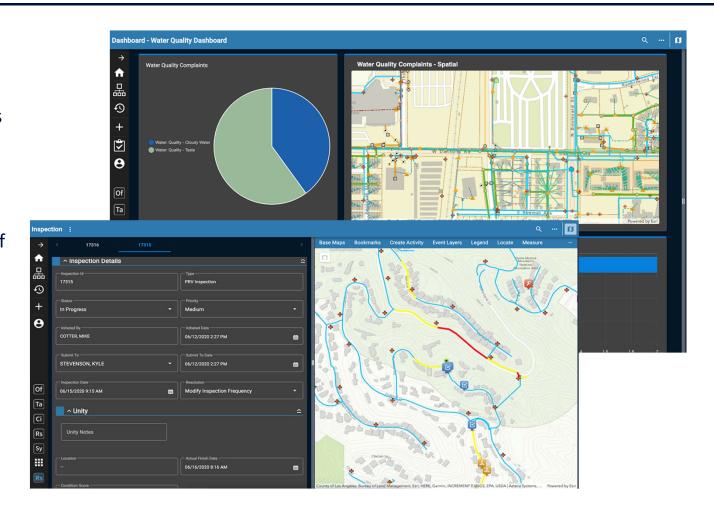
# Asset Inspections



#### **Cityworks Respond**

provides tools to manage customer inquiries, work orders and inspections with a dynamic map providing context of infrastructure and related activities.

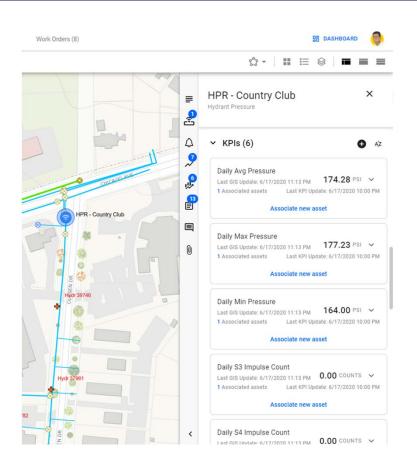
This enables detailed tracking of applied resources (equipment, labor and material), project association, attachments and condition assessment.

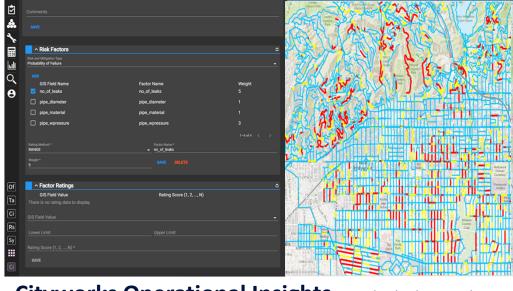




# Risk Strategy







**Cityworks Operational Insights** provides built-in analytics and tools to calculate probability of failure, consequence of failure, and business risk exposure.

Factors such as asset age, material, historic inspection and repair activities, and key performance indicators (KPIs) captured via the Telog sensors and stored in the GIS can prioritize asset repair activities, perform more expansive monitoring, and enrich analysis with asset replacement cost data to support capital improvement planning.



# Analytics



#### **Operations Dashboard for ArcGIS**

enables a dynamic and real-time view of data from all three platforms - Unity, Cityworks and Esri. This gives users immediate insight to key metrics.

**ArcGIS Insights** delivers spatial analytics and visualization of historic trends. Users can filter between data from Unity, Cityworks or Esri to identify root causes and the association between variables such as pipe age, material, risk prioritization and historic leak concentrations.



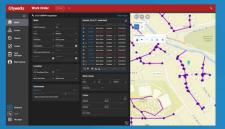




#### Take your Esri investment to the next level with the Trimble O&PS suite of products

# Cityworks





Cityworks Respond with ArcGIS API for JavaScript 4.x

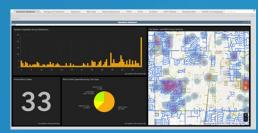




Cityworks with ArcGiS Survey123



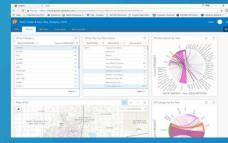
Cityworks with ArcGIS Hub



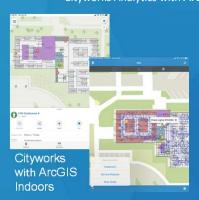
Cityworks with ArcGIS Dashboards



Cityworks with Citizen Problem Reporter



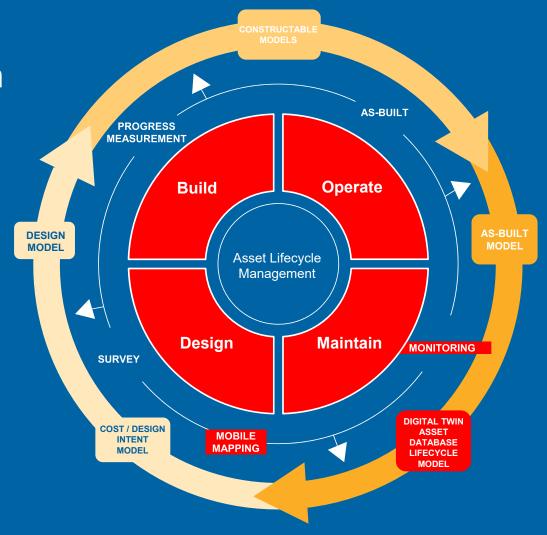
Cityworks Analytics with ArcGIS Insights



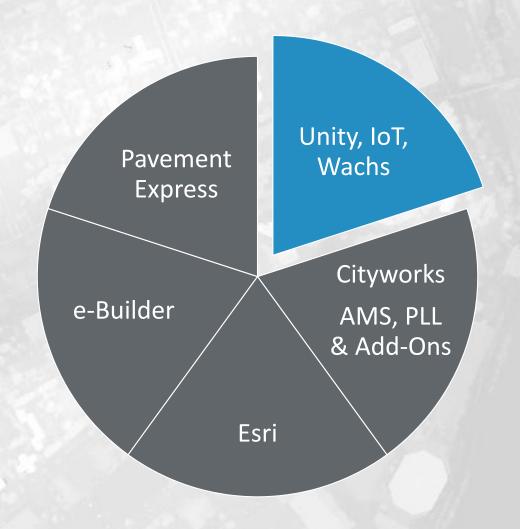
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# Industry Challenges the Trimble Solution Solves



- Aging water infrastructure is a global challenge.
- Many utilities don't have visibility into asset performance.
- Utilities don't have access to real time performance data to identify root cause of problems causing chronic repairs, or to identify future infrastructure damage and service disruptions.
- There isn't access to the tools to help them identify high risk assets for prioritizing asset repairs and capital planning projects.
- Utilities follow reactive asset management practices, perform reactive repairs causing higher repair costs, disruption of service and poor customer service.
- Utilities that have some asset performance monitoring tools, are using them siloed from GIS and EAM, and not realizing the full value of the tools or a fully integrated solution.







# The System of Action



#### Real-time IoT and Intelligent Asset Management Platform



Trimble Telog Remote Monitoring A Broad Range of Rugged, Battery Powered,

Wireless Recorders and Sensors

IoT Performance

Trimble Unity RM

Real-time Asset Performance and Alarming. IoT KPIs for Insights and Analysis



Cityworks<sup>®</sup> AMS Asset Management and Event Response



Operational **Cityworks** Insights

Risk Strategy and Repair Prioritization

Integrated view of asset data from GIS, real-time asset performance from IoT sensors, and condition and work activities.



**EXAMPLE 2** Insights and Analytics

Location-aware Data Visualizations and Analytics

Make informed decisions, prioritize maintenance and capital improvement projects, and streamline event response.

Performance

**KPIs** 





# Telog: Proven IoT Solution





#### Applications across the cycle

- NRW, Pressure Mgt, Water Quality
- Sewer Overflows, Level, Liftstations

#### Full situational awareness

- Accurate, timely, reliable data
- Near real time alarms for anomalies

# Easy & cost effective to install

Rugged wireless, battery operated devices

# Low cost of ownership

Up to 5 years battery life





# IoT and Remote Monitoring... Across the Water Cycle





# Trimble Unity™ Remote Monitoring Real-time Asset Performance and Alarming

- GIS Centric
- Cloud and Mobile Software
- Integrates with Telog IoT Products
- Offers Real-time Situational Awareness
- Proactive Event Response
- Regulatory Compliance



# Simple Steps to Gain Asset Performance Visibility

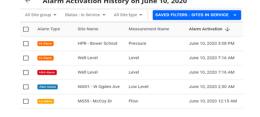




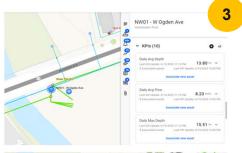


Install and Configure Telog
RTUs and Sensors





Set up Alarms and Events Triggers





**Set up KPIs and GIS Updates** 





Analyze and Report on Asset Performance





# Trimble Unity Mobile for Cityworks – Valve Exercising



# Offering premium mobile capabilities to streamline water field operations, data collection, and analytics.

**Field Results** 

& Ad-Hoc

Inspections







pections

STST 560

IS THERE A VALUE RODGETOR

Ves

FIT OPERABLE

Ves

FIT NOME

FIT NOME

FOR THE PROPERTY NOM

**Trimble** Unity **Mobile**Field Execution & Data Collection



Cityworks® AMS
Asset Management and Activity
Follow-Up





Risk Strategy and Repair Prioritization



Integrated view of asset data from GIS, condition and work activities.

Make informed decisions, prioritize maintenance and capital improvement projects, and streamline event response.



Location-aware Data Visualizations and Analytics





# Trimble Vegetation Manager









#### **LiDAR Analyzer**

Integrate LiDAR, 3D line models & GIS data for a highly accurate vegetation hazard inventory.

#### **Program Optimizer**

Visualise network & vegetation information to design optimized work programs - targeting costs, risks or both.

#### **Operational Manager**

Execute projects for staff & contractors in office and field - **get visibility and drive performance.** 



Built to operate seamlessly with ArcGIS

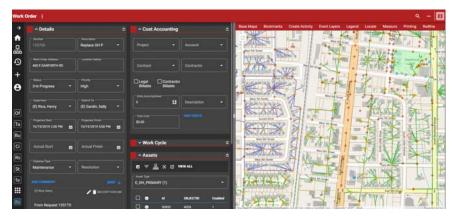


# Cityworks for Utilities



#### Extending into Electric and Gas Utilities

#### Cityworks Respond



#### Outage Map (Trimble)



#### GasOps (Trimble)



#### SiteVision (Trimble)







# Cityworks for Emergency Management



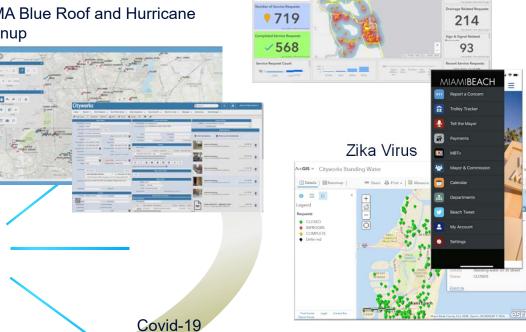
360

# **Extending into Disaster** Recovery and Relief

#### Cityworks Respond









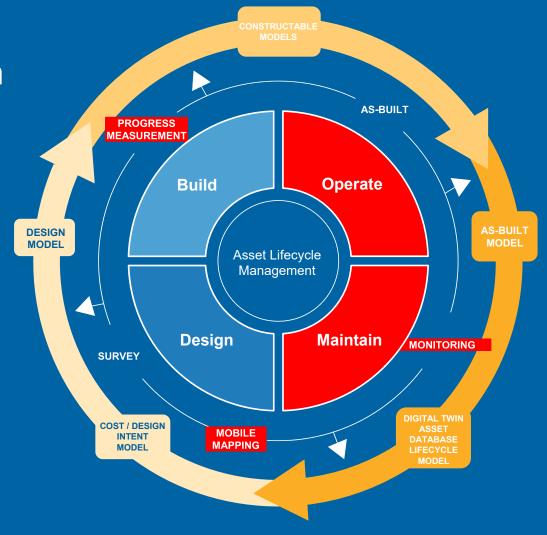




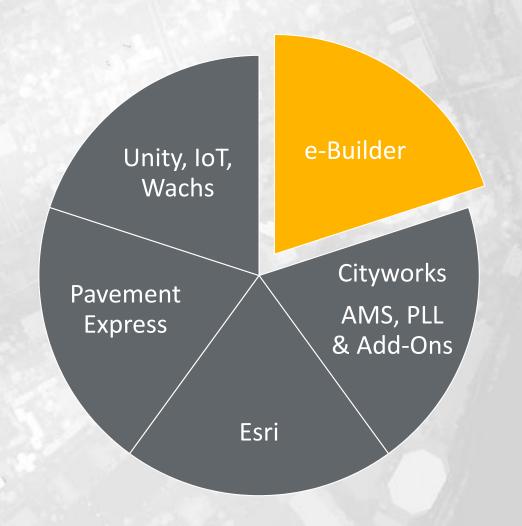
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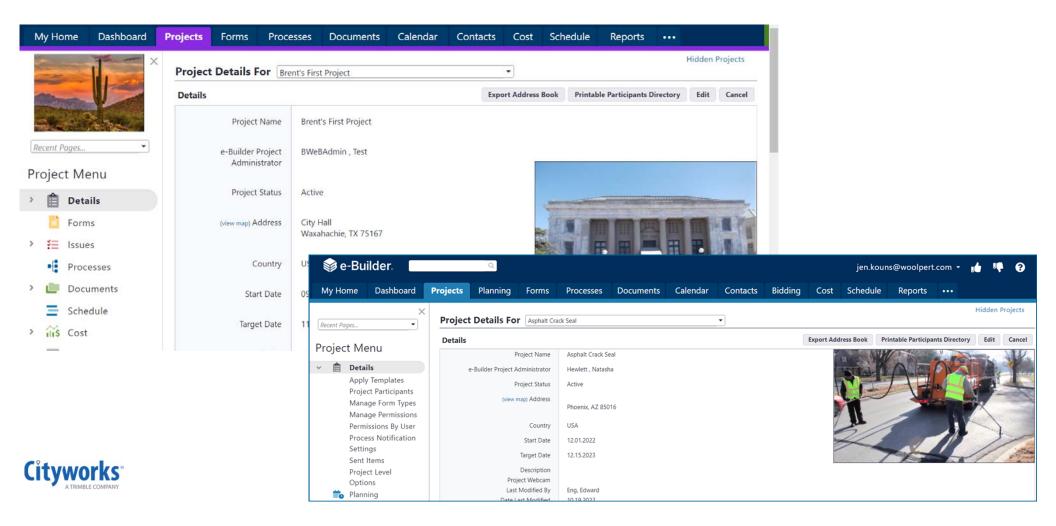






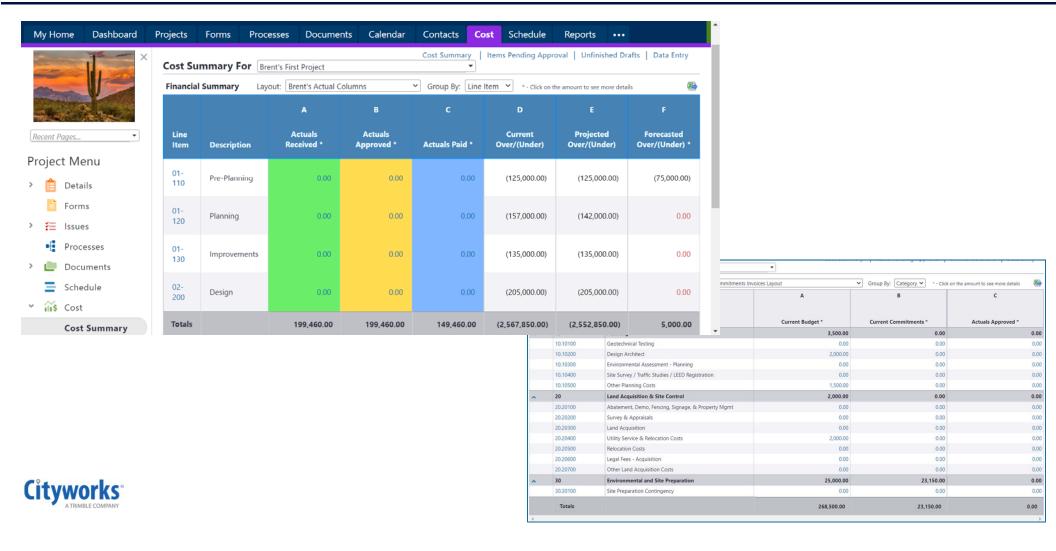
# e-Builder





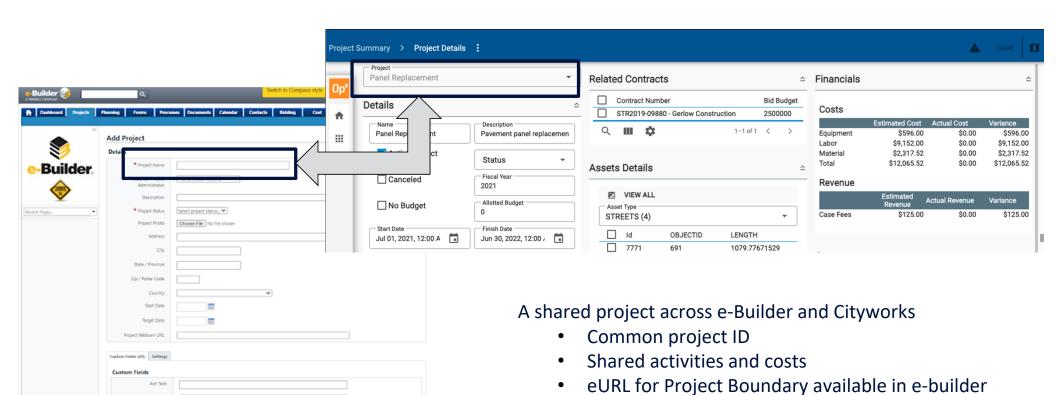
# e-Builder





# e-Builder + Cityworks



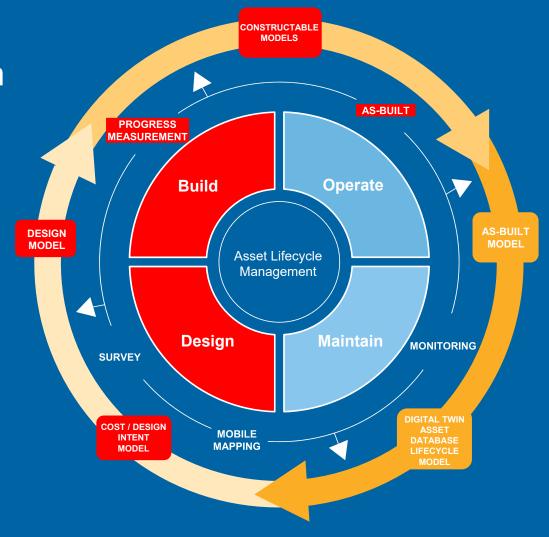




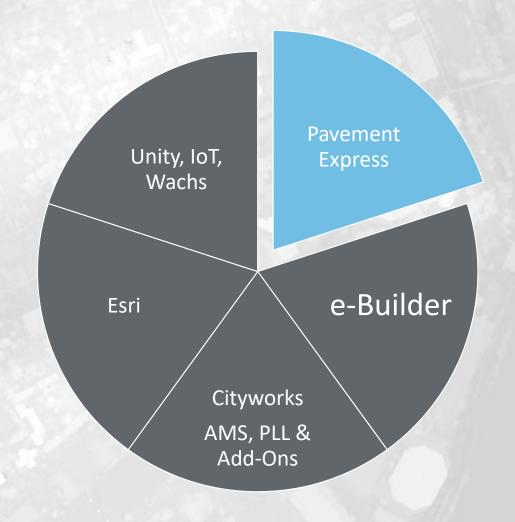
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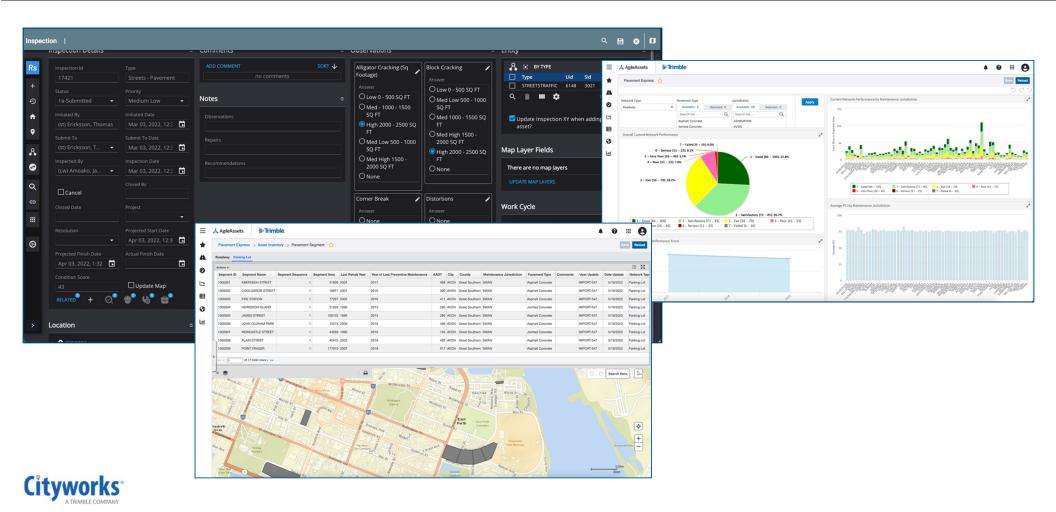






# AgileAssets + Cityworks

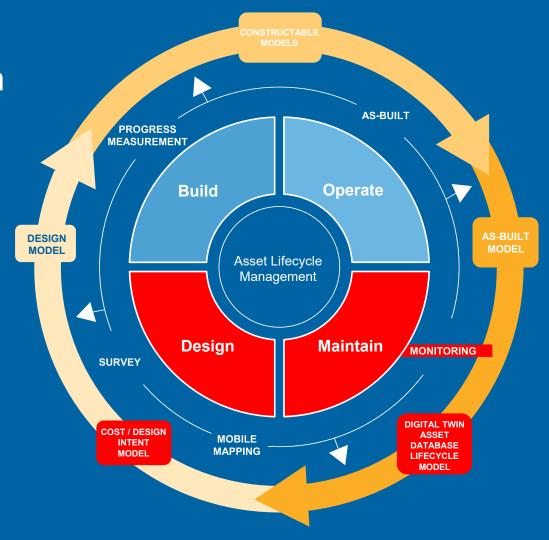




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# WHY WOOLPERT?



Internationally recognized asset management thought leaders



An award-winning, full-service team with the right qualifications



A team trained in ISO certification and best practices



Proven infrastructure and organizational management domain expertise



Successful track record of implementing and integrating technologies



# Experience

# Woolpert's Cityworks Expertise



**Over 400** successful enterprise-class Cityworks implementations around the world



Woolpert is the only implementation partner to have a **Specialty Designation** 



Woolpert senior staff

Participate Directly in the ISO 55000 Committee



